

Sandata EVV Town Hall Massachusetts EOHHS

Tuesday, June 25, 2024



Town Hall Presenters





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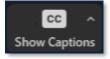




Meeting Etiquette



- Please keep your cameras and microphones off as we cover the information today
- This session is being recorded and the recording and presentation will be available at Sandata on Demand, one of Sandata's learning portals
 - Parts of this recorded session may be used as an EVV training resource
 - We will also add a link to the **EOHHS EVV** webpage to the same content
- The Caption feature is available by selecting 'Show Captions' on your tool bar



- If you have questions....
 - Please enter your questions using the 'Q&A' feature at the bottom of your screen
 - Questions will be addressed either during the meeting or afterward
 - All questions will be available on a Q&A document that will be accessible via the EOHHS EVV webpage
 - You can also submit questions to EOHHS directly at EVVfeedback@Mass.gov
- After today's town hall, your feedback is needed on today's presentation. Please take a few minutes to complete this so we can work to expand future events to ensure you have the information needed





Agenda

- EOHHS Program Overview
- Sandata: Who We Are
- Introduction to Sandata EVV
- Introduction to Alternate EVV
- Provider Self-Registration Portal
- Provider Training Options
- Next Steps
- Appendix





Program Overview





STORTEN STORTER

The CURES Act & What is EVV

EVV is a computer-based system that electronically documents and verifies service delivery information for certain Medicaid service visits. EVV helps prevent fraud, waste and abuse while making sure Medicaid recipients receive care that is authorized for them.

Electronic Visit Verification (EVV) is a federal requirement for Medicaid-funded personal care and home health services that require an in-home visit. The Executive Office of Health and Human Services (EOHHS) administers the Massachusetts Medicaid program known as EOHHS. EOHHS oversees the implementation and operation of EVV in programs that provide certain home and community-based services.

Section 12006 of the 21st Century Cures Act is the law that requires all 50 states to implement EVV in Medicaid programs for personal care and home health services.

In Massachusetts, EVV impacts certain services overseen or covered by:

- EOHHS/MassHealth
- The Executive Office of Elder Affairs
- The Massachusetts Rehabilitation Commission







Who is required to use EVV?



EOHHS has identified certain services as required for EVV—these include services that are or are related to personal care services and home health services. Providers of these services will be required to use EVV.

EVV Services (not exhaustive)

- Personal Care services (agency) provided in a home setting
- Personal Care Attendant (PCA) services (self-directed)
- Group Adult Foster Care services (not including GAFC providers who are also Assisted Living Residences (ALRs))
- Home Health services involving a home visit for:
 - Home health aide services
 - Skilled nursing services, including by an RN and LPN
 - Therapies (OT, PT, SLP)
 - Home safety/independence evaluations
- Certain homemaker services provided in a home setting
- Certain companion services provided in a home setting

Note that the ABI/MFP Waiver Services in scope will be addressed on the next slide.





ABI/MFP Waiver Services



EOHHS has identified certain ABI/MFP Waiver services as required for EVV. Providers of these services will be required to use EVV.

ABI/MFP Waiver Services subject to the EVV requirement (not exhaustive):

- Personal Care
- Home Health Aide
- Supportive Home Care Aide
- Skilled Nursing Services by an RN or LPN
- Physical, Occupational, and Speech Therapy visits delivered in the home

The specific EVV Service codes (HCPCS) will be updated on the Mass.gov EVV webpage.





Visit Verification Requirements



The EVV system for agency-based services will include a mobile application to collect EVV data in the least burdensome way while meeting the CMS federal requirements for EVV including electronically verifying the following information:

Individual Receiving
Service

Individual Providing the Service

Type of Service Being Provided

Location of the Service

Date of the Service Delivery

Beginning and End Time of Service Delivery

These 6 CMS EVV Requirement Elements are the EVV Requirements per Section 12006 of the CURES Act.







Open Model Solution

The EOHHS EVV Solution is an Open Model which means that providers can use their own EVV System and send their EVV-related data to the EVV Data Aggregator, or they can utilize the EVV System that the State will provide. EOHHS calls those providers utilizing an EVV system other than the State provided systems as an "Alternate EVV" (Alt EVV) provider.

State-Provided
System

OR

Alternate EVV System

All visits, either verified in the state-provided EVV System or through a provider's approved alternative EVV System, will be sent to the EVV Data Aggregator. If a provider chooses to use an Alt EVV System, they will still be required to provide all the 6 CMS EVV requirement elements.



Sandata – Who Are We?



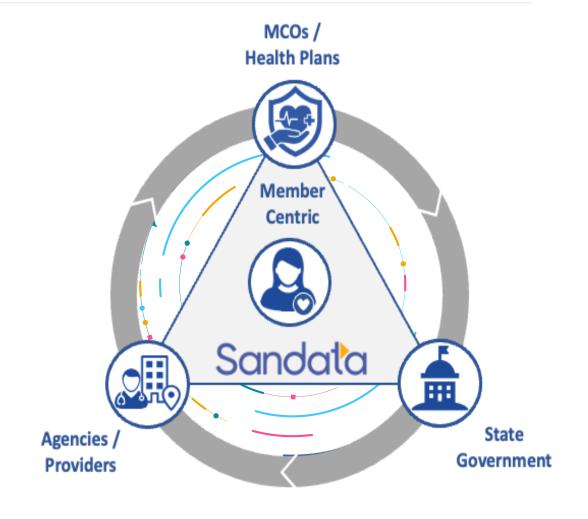


The Pioneering Force in Homecare

Who Sandata Helps

Sandata serves the needs of organizations across the homecare ecosystem, connecting the ecosystem through innovative technology solutions. We create a positive and lasting impact on payers, providers, employees, and those who receive care.

- Homecare Agencies
- I/DD Agencies
- Managed Care Organizations/Health Plans
- State Agencies
- Employees
- Members

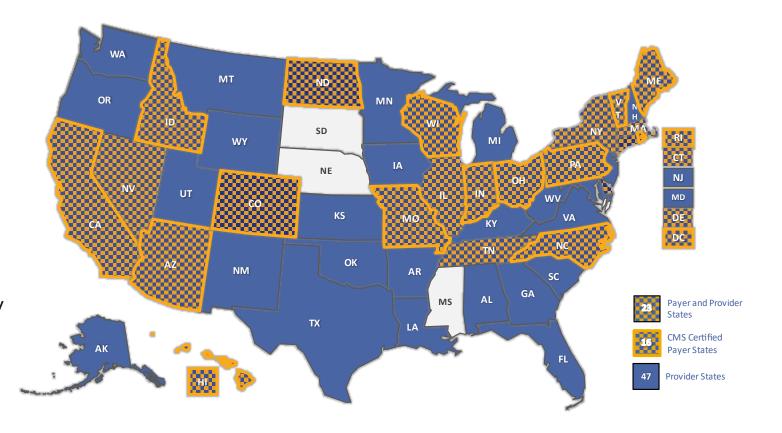






Sandata - By the Numbers

- 23 State Medicaid Contracts
- ▶ 110 MCO Connections
- 20,000 Agencies served across 47 states
- 200MM+ Home care visits validated annually





Sandata Solution

Data Integration	Visit Capture EVV	EVV Portals	Aggregator Portals	Oversight and Analytics

- Data Integration
- Visit Capture EVV
- Sandata EVV™ Portals
- Sandata Aggregator
- Oversight and Analytics

- Information provided from the State can be used by providers to ensure their members are eligible to receiving care
- Multiple available EVV technologies ensure real-time visit data and verification is always available and captured at the point of care
- Sandata EVV users can view visit data through an easy-to-use user interface to monitor activity and make visit capture corrections as required
- Collates and normalizes all provider data against EOHHS's business rules, regardless of which EVV system you use
- A variety of reports allowing provider agencies to view and export EVV activity



Providers using Sandata EVV



Sandata EVV Your State-Supplied EVV solution!

- Each provider agency will need to register with Sandata. We will review this in more detail shortly
- Provider agency administrators will complete training to gain Sandata EVV access to be able to add their employees
- Employees record visits using Sandata Mobile Connect (SMC) downloaded from Google Play or the Apple Store
- Providers can view and update visits in the Sandata EVV Visit Maintenance portal
- Member information will be supplied to Sandata by specific data sources
- Authorizations will be available from some sources to assist with scheduling

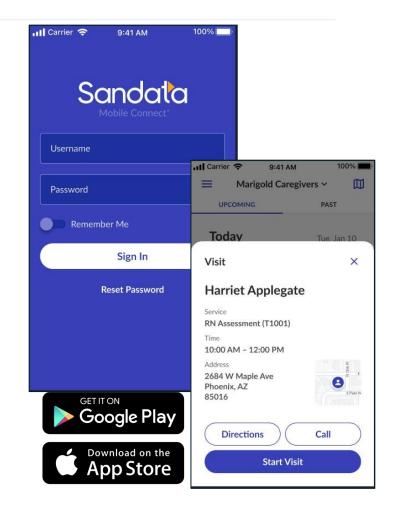




For Employee in the Field - Sandata Mobile Connect®

Sandata Mobile Connect (SMC) meets your employees and members where they are to ensure an easy-to-follow experience.

- Primary method of EVV for state programs
- Available for iOS / Android
- Works Connected or Disconnected ("Offline")
- Captures GPS at the Start and End of the Visit
- Supports multiple languages (for the employee and member) to support diverse needs

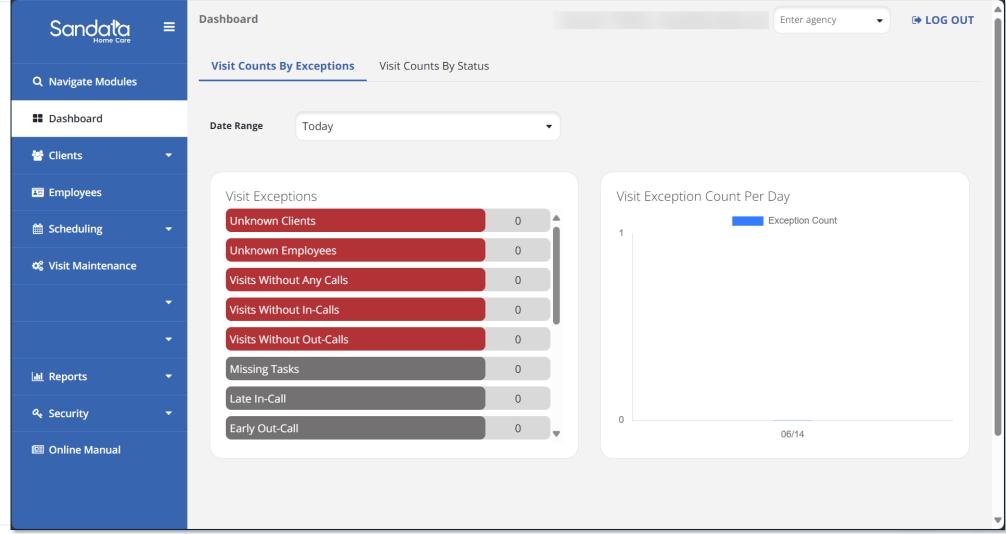




For Provider Agency Staff: Feature Overview

Exceptions Dashboard

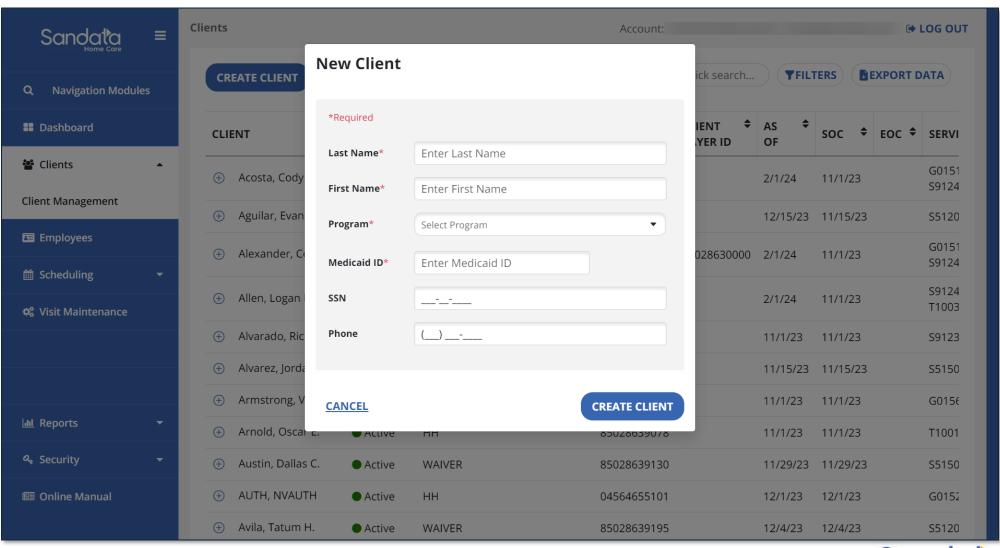
Allows the user to quickly view all issues that need attention.





Member Intake

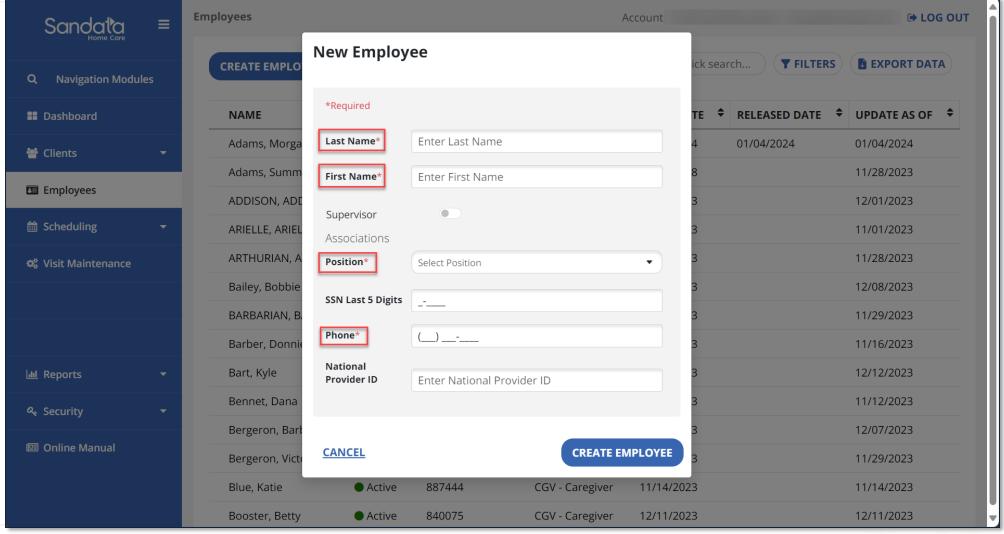
Quickly load members using only a few key pieces of data to match to the State system.





Employee Intake

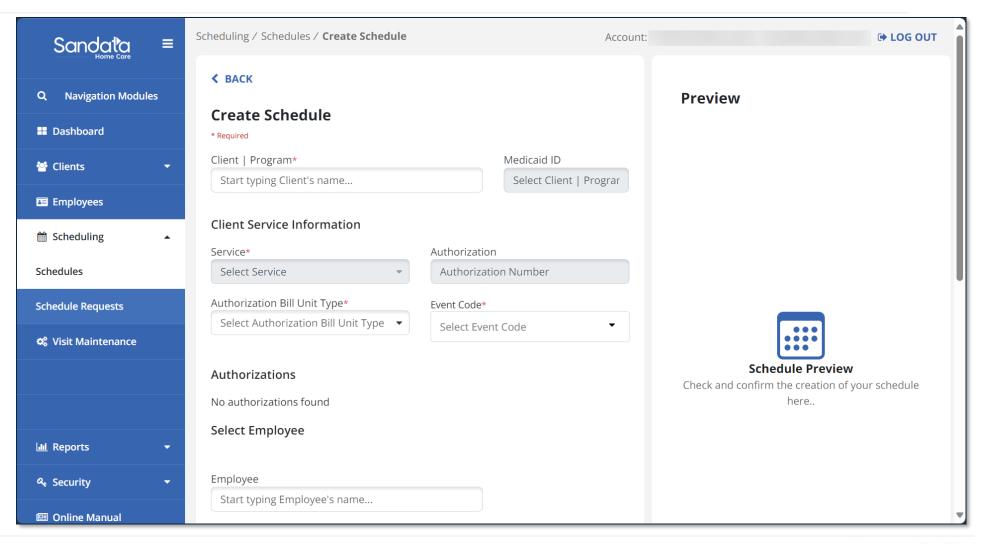
Create your employees including office staff with all their information.





Scheduling (Optional)

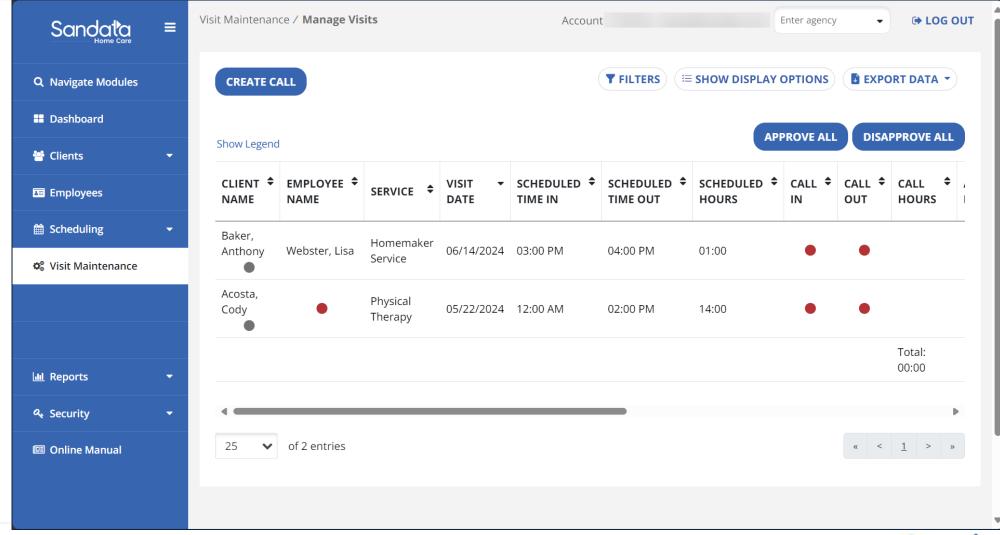
Scheduling is available as an option. This helps inform your employee of upcoming visits and allows for alerting.





Visit Maintenance

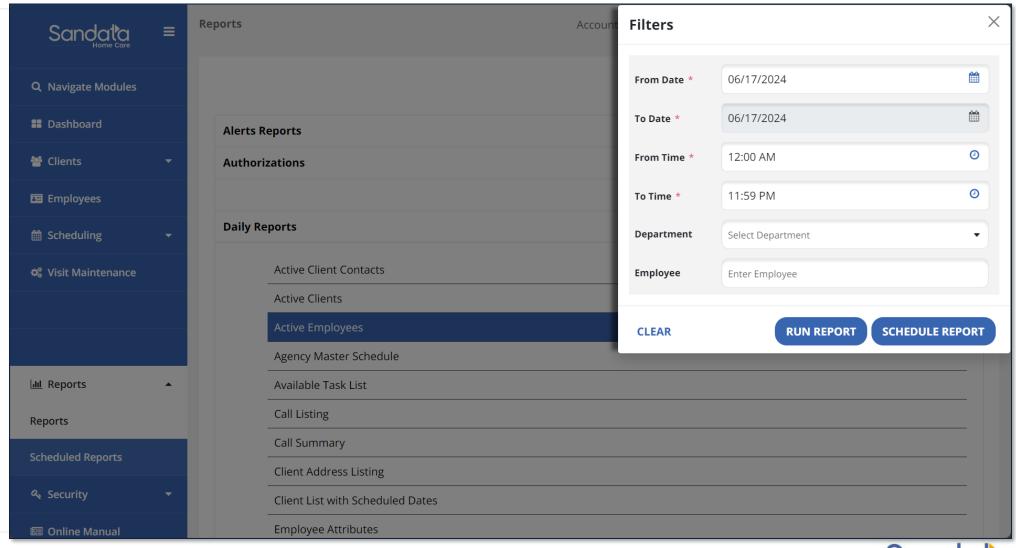
Industry
leading tools
to provide
oversight and
manage visits
and
exceptions.
Export visit
maintenance
data to Excel
with a single





Reporting

Over 50 available reports with a variety of filters to allow you to report on all EVV data including exports to CSV and Excel.





Massachusetts Custom EVV Optional Features



Chat with your employee in the field



Employees can request a visit to be rescheduled from the app



Employees will get a reminder if they haven't checked out from a visit



- Advanced scheduling capabilities including...
 - Recurring schedules
 - Employee availability checking
 - Validate schedules against available authorizations

Providers Choosing to Use a 3rd Party Alternate EVV System





Alternate EVV (Alt EVV) at a High Level

What is Alt EVV?

- Agencies can use any EVV vendor system
- The vendor will submit your data to the Sandata Aggregator
- Agencies may see their data in the Aggregator
- Qualified state users and payers may see the data that applies to them

The Vendor Certification Process

- Vendor certification begins with a single provider agency designating that vendor in the Provider Self-Registration Portal as their Alt EVV vendor
- The vendor then registers in the Vendor Registration Portal to start the certification process
- The vendor completes testing to be certified to send data compliant with the EOHHS specifications





How it works...

Capturing your Visits

- Use the capabilities provided by your vendor to capture visits electronically
- Updates and changes to your visits are made in the vendor's system
 - Ensure all required elements are present including...
 - Cures Required Elements; and
 - Massachusetts Required Elements
 - Add missing calls and visits
 - Changes to visits must be fully logged

Send Visits to the Sandata Aggregator

- Your vendor's system will transmit all visit information on at least a daily basis using the standard specifications
- Sandata will apply rules to the data received including...
 - Does the member exist in the supplied Massachusetts data
 - Does the transmission meet all the established rules; and then
 - Sandata's Aggregator will apply all
 'business rules' also known as exceptions





And Then....

Reviewing your Data

- Providers using an Alt EVV system will have access to the Sandata Aggregator
- The Sandata Aggregator will display all visit information received that made it past the validation rules
- You can review the status of your visit and any applied exception

Why can't I see my Visit?

- For some reason, the Sandata Aggregator couldn't accept your data
- Your vendor should have a log to provide additional information
- Possible Causes:
 - Data incorrectly formatted or not sent in per the specifications
 - A MassHealth or EOEA member isn't in the Massachusetts transmission

What if I have Exceptions?

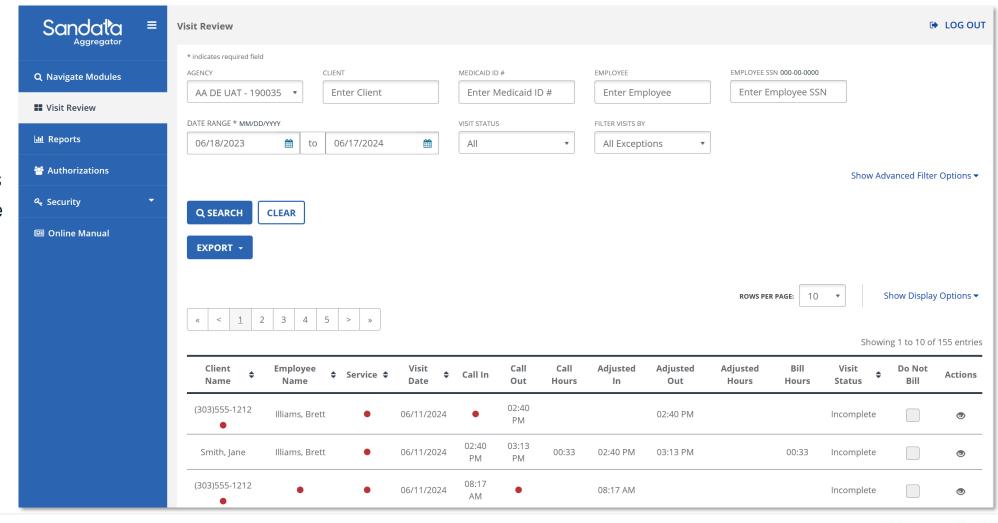
- Visit data can not be edited directly in the Sandata
 Aggregator
- Providers will need to go back to the Alt EVV system, make the appropriate corrections and resend the visit with information about who made the change, when the change happened and why the change was made



What is the Sandata Aggregator?

Visit Review

All data
provided by
your vendor is
visible, just like
in Visit
Maintenance
except
changes can
not be made
directly in the
Aggregator.

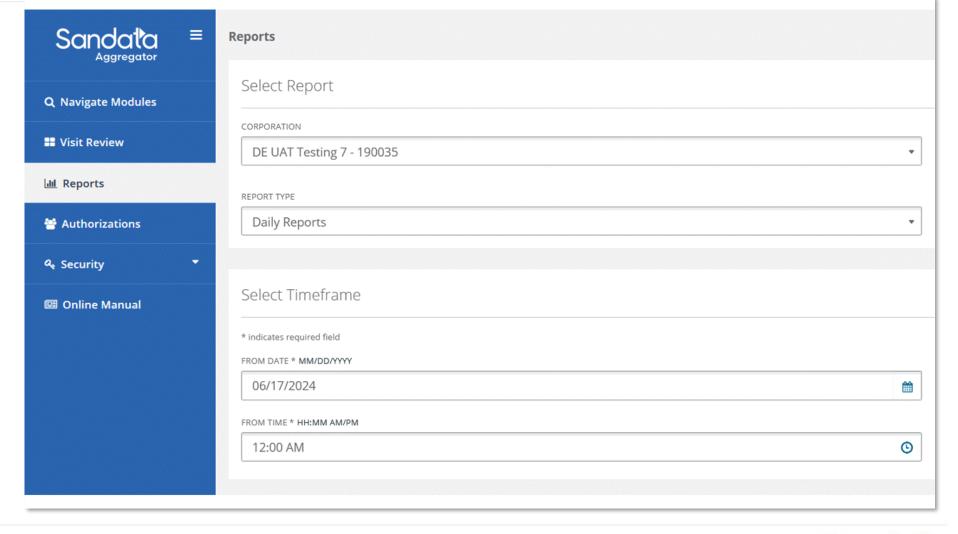




What is the Sandata Aggregator? - Continued

Reporting

Over 50 available reports with a variety of filters to allow you to report on all EVV data including exports to CSV and Excel.





Provider Self-Registration Portal Overview



Provider Self-Registration Portal Overview

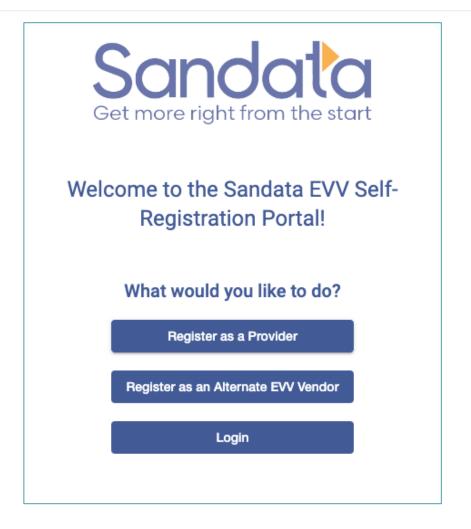
Who needs to register?

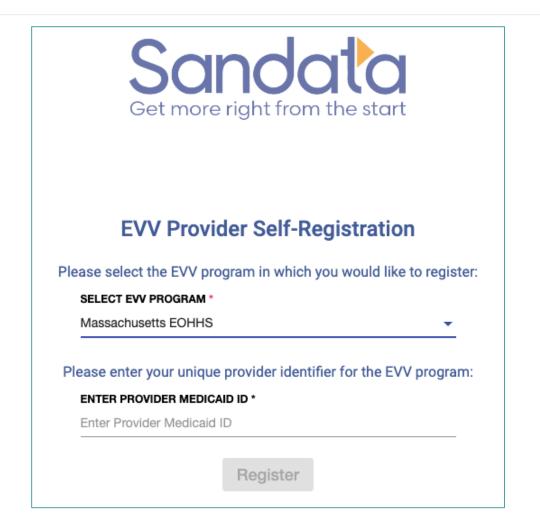
 All Providers that provide personal care services and home health services

Where does a provider register?

- Use the Sandata EVV Provider Self-Registration Portal
- Provider identification number with service location (PIDSL) is the unique provider identifier that you will need for registration
- The Provider Self-Registration Portal is expected to open in late August

Provider Self-Registration Portal Landing Page









Why do providers need to register?

- Ensures providers who are required to use EVV when providing services for EOHHS members have accounts, which results in more accurate program reporting
- Captures up-to-date contact information for providers
- Creates one place for providers to both register for the EVV program and indicate if they are using an Alt EVV vendor
- Guides the provider through the EVV onboarding process, one step at a time
- The provider self-registration portal will open in August

What EVV Training is Available



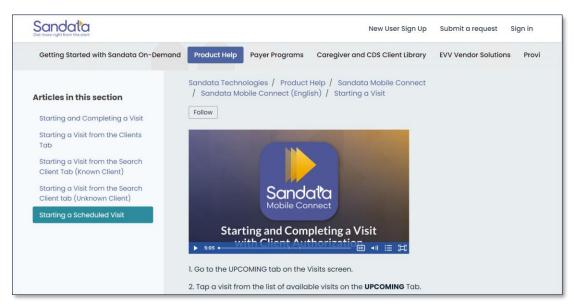
What Training is available?

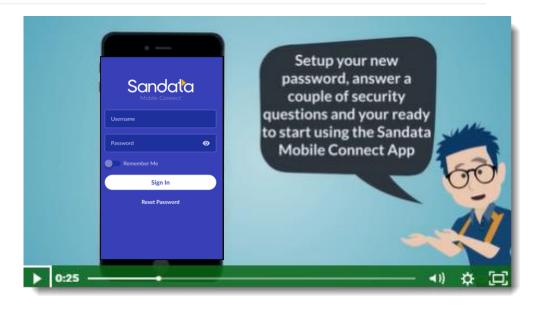
- 1. Online Course for Agency Administrators (2 hours)
- 2. Online Courses for Agency Admins and Staff (Self-Paced)
- 3. Virtual Instructor-Led Training Sessions
- 4. Post-Launch Virtual Instructor-Led Training Sessions
- 5. Access to Video Library and Guides in Sandata On-Demand
- 6. Surveys/Evaluation

What is Sandata On-Demand?

Self-serve access to state-specific resources

- Guides and Instructional Videos
- Customer Support
 - https://sandata.zendesk.com/hc/en-us



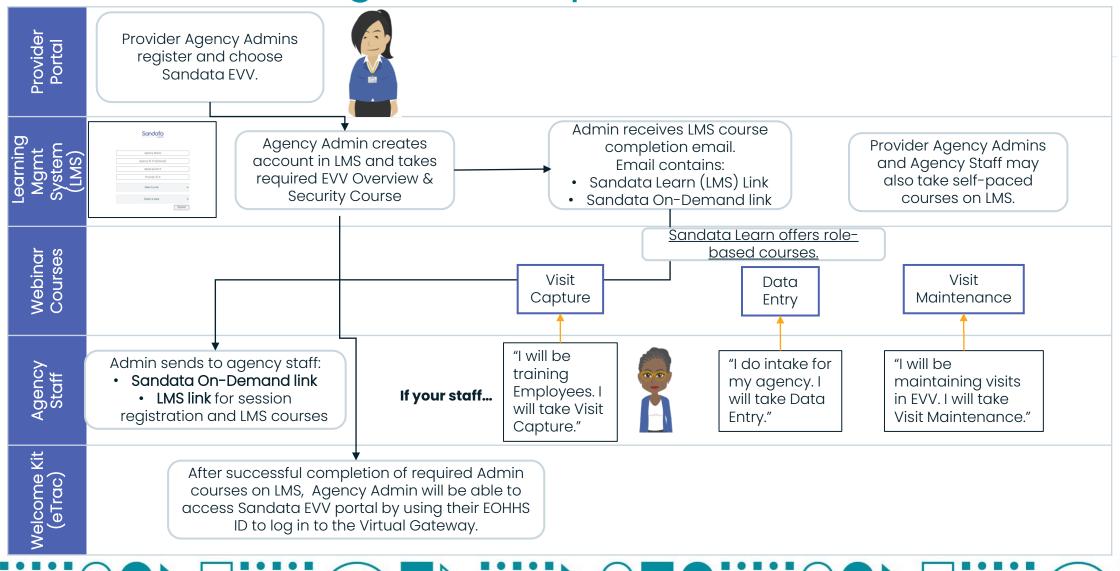


Employee Library

- Videos and guides
- Visit Capture: Mobile App
- No login required



Provider Training Roadmap



What Alternate EVV Training is Available



What Aggregator Training is available?

1. Online Course for Agency users

2. Virtual Instructor-Led Training for State Entity Users

3. Access to Video Library and Guides in Sandata On-Demand



Next Steps



3 More Town Halls Are Tentatively Scheduled

Sandata will be hosting 3 more Town Halls tailored for providers, Alternate EVV vendors, health plans, and other stakeholders. Each event will cover some content from previous events and more.

Next Town Hall

August 20th at 2 pm ET

- Provider Registration process
- Training Opportunities
- Review of technical specification for Alt EVV vendors

Subsequent Town Hall
September 10th at 2 pm ET

- Vendor Self-Registration Portal process
- Another review of the Alt EVV technical specifications and vendor testing

Final Town Hall

December 10th at 2 pm ET

- Go Live details
- Customer Support





Next Steps for EVV Engagement



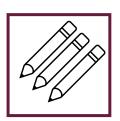
ENGAGE:

Look for upcoming EVV communications from EOHHS, Sandata, and your contracting entity



LEARN:

 Stay updated on the EVV implementation on the Mass.gov EVV website, which can be accessed here: https://www.mass.gov/topics/electronic-visit-verification-evv



ATTFND:

- Learn more about the State EVV Solution and processes to utilize an Alternate EVV system, by attending Sandata-led Town Halls
- Look for an invitation from your contracting entity



REACH OUT:

Ask any questions by reaching out to the EVV mailbox: EVVfeedback@Mass.gov





Thank you for attending today's event and for taking time to complete the post event survey!

Appendix



Sandata EVV Term	Business Definition / Use	Other Names/Terms
Aggregator	The view-only portal and underlying Sandata EVV repository for reporting and visit review of collected electronic visits transmitted by state providers.	Audit View Portal
Authorization	Documentation for a provider to allow them to supply a specific amount of a documented service(s) to a member over a defined period. Generally, authorization of service is needed for a provider to be able to bill for that service.	Prior Authorization PAR (Prior Authorization Request)
Claim	A submission by a provider to receive payment for service(s) that they have provided on behalf of a payer for a program. Often, an 837 is generated for service(s) provided to a member. These are submitted to a payer for adjudication and reimbursement.	837 (both 8371 and 837P) Encounter Bill
Member	The recipient of care from an employee.	Member Recipient of care Beneficiary Individual Consumer



Sandata EVV Term	Business Definition / Use	Other names/terms
Employee	The individual who is directly in contact with the members and is providing the service(s) to that member at the point of care.	Caregiver Direct Care Provider
EVV Vendor	EVV collection through an EVV Solution that is not part of the Sandata State provided EVV Solution.	Alternate EVV Vendor Alt EVV Vendor 3rd Party Vendor
Payer	An entity that generates authorization for care and accepts bills (837s) or encounter information to adjudicate and pay for service(s) and activities performed.	State MMIS entity MCO's EOEA ASAP
Program	A waiver or other state-level initiative that defines a set of services whose costs will be covered by the state or federal programs. Programs often define specific requirements for individual eligibility, services covered, reporting or auditing requirements. It can also include rules for delivery of service, limiting or administering it, and how those activities are submitted for payment.	Waivers Medicaid Programs State Programs

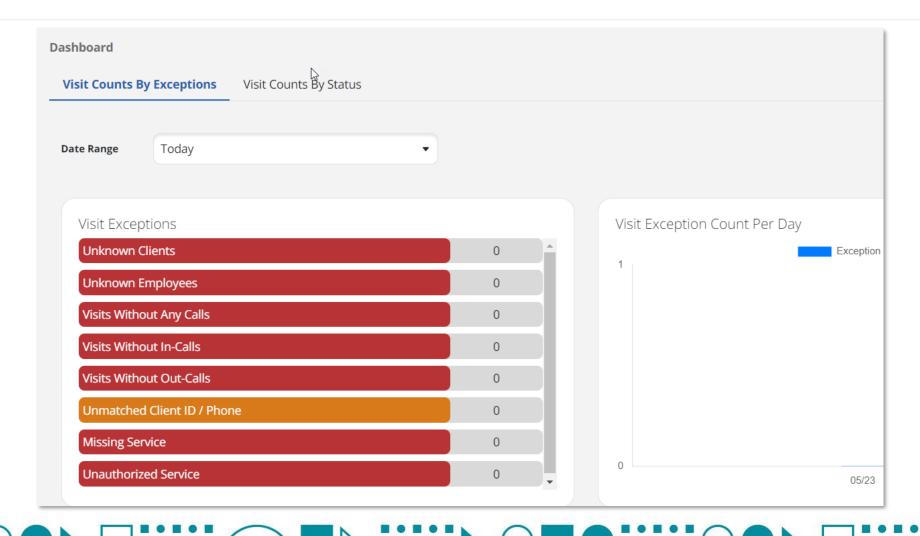


Sandata EVV Term	Business Definition / Use	Other names/terms
Provider	A business entity that manages and coordinates the delivery of services and care to members. Providers are contracted directly or through an intermediary to provide service(s) under the Medicaid program. A provider will have one or more employees. A provider receives authorization (tacit or explicit) to provide service(s) to specific members and will submit invoices for payment once care has been provided.	Agencies Provider Agency Provider of Choice
Service	An activity that is performed by an employee to/for a member, that is tracked via EVV and likely submitted to a payer via a claim for adjudication and payment. Often this is defined by an industry standard HCPCS code (and possibly modifiers) or occasionally by revenue codes.	HCPCS codes
Visit	Record of the proposed and/or actual encounter. A visit can include a schedule, which is optional, and be associated to an authorization. A visit is evaluated to determine if it meets all 21st Century Cures requirements (the 6 required elements) and if it meets program-specific rules.	Claim



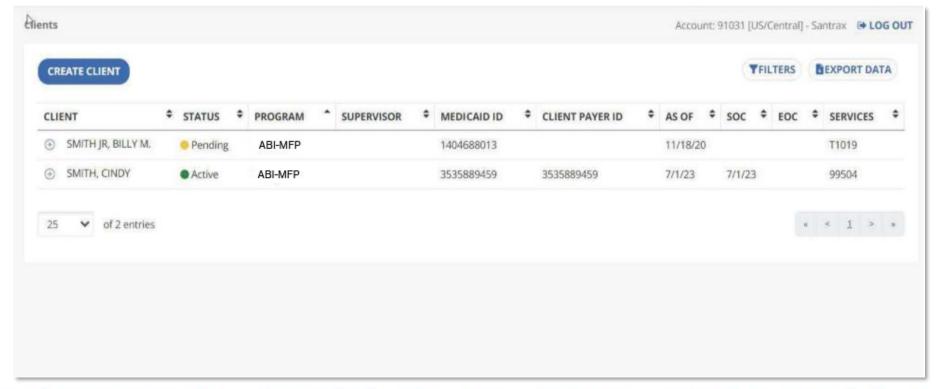
Sandata EVV Sample Screen Shots

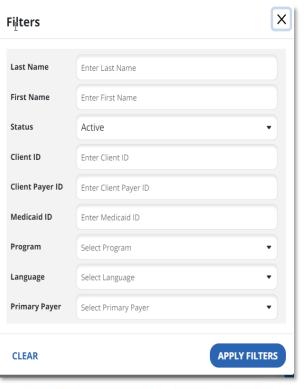
EVV Dashboard



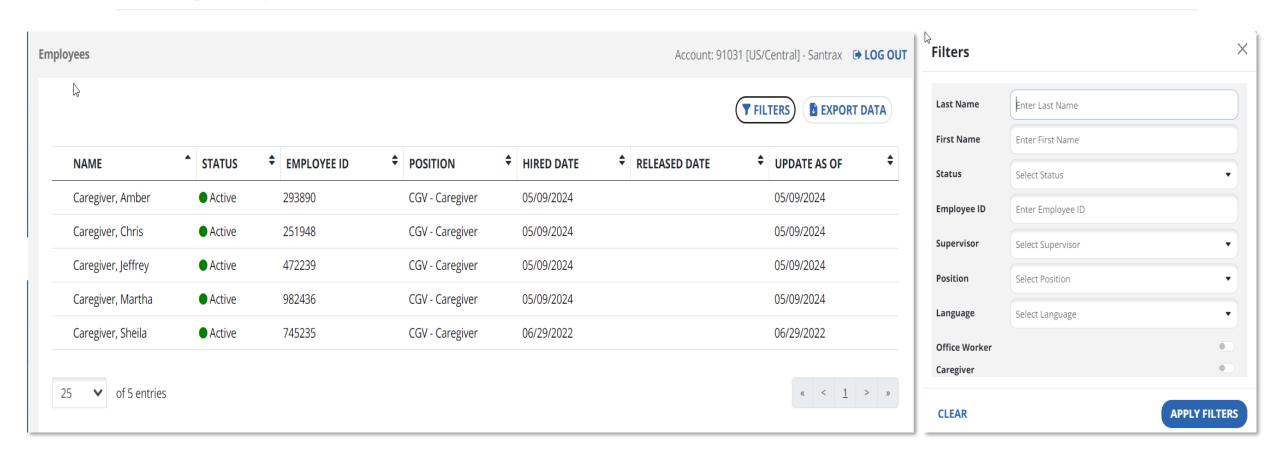
Clients

- If Sandata receives an authorization, the member will be loaded for the agency
- If Sandata doesn't receive an authorization for a member, the member is manually added





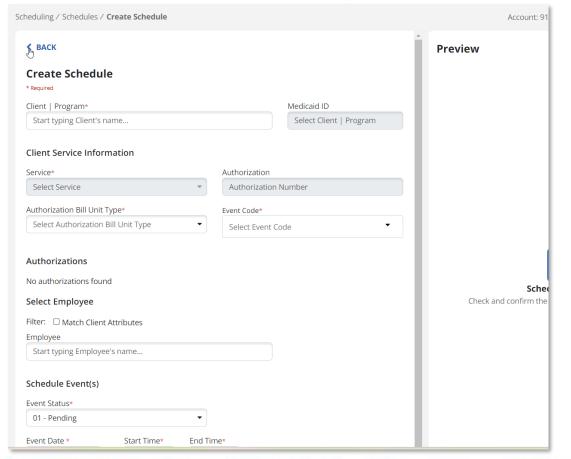
Employees

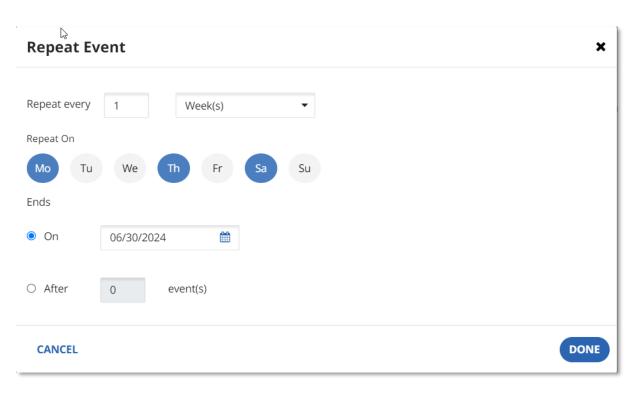




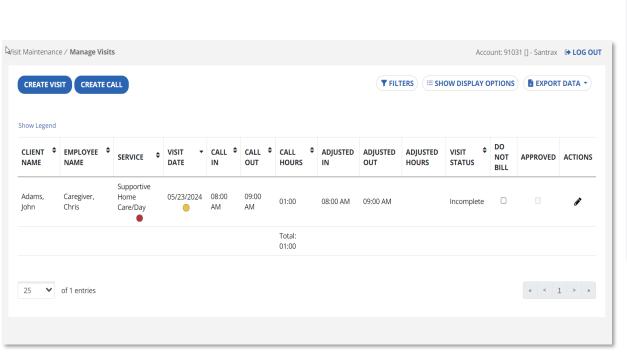
Scheduling - Optional

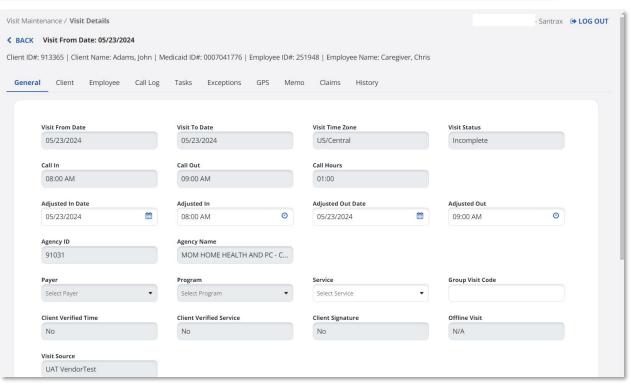
This tool can be a powerful aid to assist in managing your business



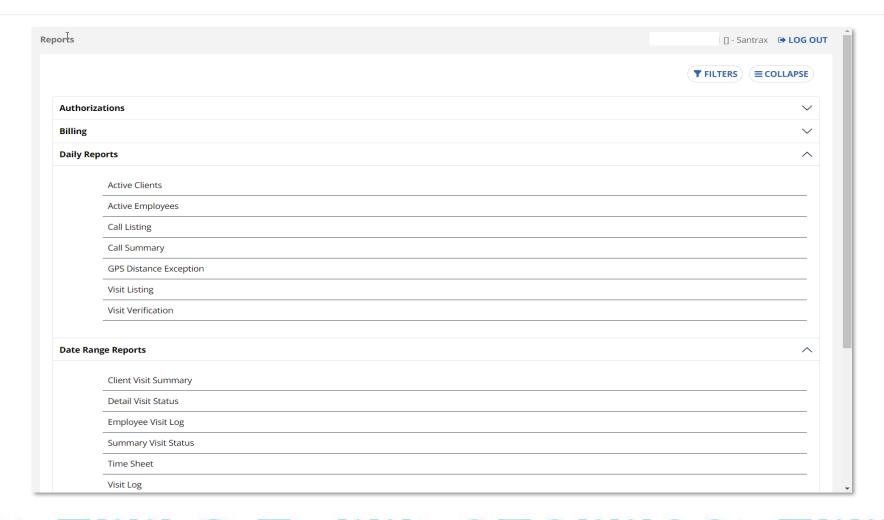


View Visit Information and Make Corrections

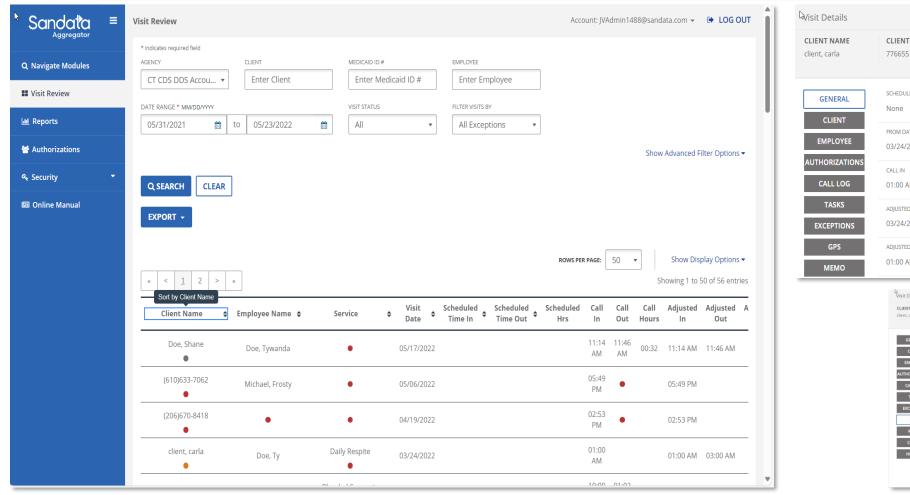


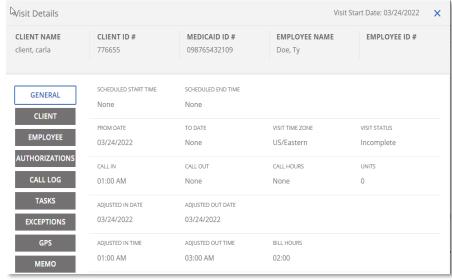


Reporting



Aggregator - Visit Review







Aggregator - Reporting

